



Would you like to join a winning team of HR professionals?

PfB is not just a firm; we are more than that. With a Presence in Greece, Cyprus and Malta, we are a team of experts committed to provide growth and development to our Clients. We use our expertise to design, deliver, align and review premier human capital strategies.

Our value proposition to our client companies is to maximize efficiency, ensure continuous improvement and minimize cost and waste, by aligning people and processes with overall corporate strategy.

The aspects of our culture are all about the way **PfB** treats partners and supports them to achieve their goals:



As a team, we know how to uncover people's potential and allocate the best fit talent for our clients. We invest in our people and we are proud to grow and develop together. We believe in successful and winning teams, acting with integrity, customer orientation and reliability. Since we are expanding our business, we are looking for:

Talent Management / Principal Consultant

The Talent Management/Principal Consultant is responsible for delivering top-tier service and consultation to existing clients in Talent Management, Development/Assessment and Career Transition projects. More specifically:

- ✓ Executes the full recruiting cycle for C-level, senior and mid- to senior-level positions for clients and develops recruiting reports as requested
- ✓ Conducts behavioral based interviews and competency based evaluations
- ✓ Assesses candidates and ensure qualification match, cultural fit and overall compatibility with client requirements
- ✓ Builds and maintains network of potential and passive candidates through pro-active market research and on-going relationship management
- ✓ Partners with business leaders to develop talent employment strategies, maintaining talent growth report metrics
- ✓ Participates in special projects and performs other duties as assigned
- ✓ Maximizes team performance through an effective team approach that increases productivity and job satisfaction
- ✓ Ensures compliance requirements are met
- ✓ Develops existing client accounts by delivering an outstanding level of service and support
- ✓ Applies strong commercial acumen, conveys knowledge and provides rigorous consultation to clients

The ideal candidate should be flexible, have the ability to work in a team environment and foster positive working relationships. Ability to exercise good judgment, build credibility and commitment with key line clients through quality and strong customer service, while also exhibiting adaptability.

He/She should have excellent communication skills, both written and verbal, and demonstrated ability to get along with different types of people. Demonstrated strength in planning and organizational skills with ability to perform multiple work assignments simultaneously while meeting deadlines. Also, ability to identify and resolve problems through recommending and implementing creative solutions.

The Ideal Candidate should have:

- ✓ Bachelor's degree in human resources, business or related field with 5 years in recruiting, management consulting with prior experience working with clients at C-suite level
- ✓ Prior use of social media recruiting required. Resource management.
- ✓ Proficient with Microsoft Office products, including Word, Excel, PowerPoint and Outlook.

If you are dreaming to be part of a highly successful team, by utilizing your consulting passion exposure to Talent Management, Talent Development/Assessment and Career Transition projects, and work in a professional environment, with respect, open communication and integrity, you can take the chance and apply to <http://pfb.applymycv.gr/form.asp>, stating the code Pfb/0217.

All applications will be treated as highly confidential.

Follow us to LinkedIn, Twitter, Facebook, so as to be immediately informed about our latest news and ads!